

## Highmark Companies, LLC

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### COMPANY PROFILE

- Founded in 1999
- Small Business
- 100+ Employees
- 25% Growth in 2011
- \$14 Million in Revenue for 2011
- 40+ Project Managers, 20% PMPs

### CUSTOMERS

- Pearson School Systems
- NC Department of Public Instruction
- University of North Carolina System
- NC Community College System

### EDUCATION PROJECTS

- NC WISE – State-wide Student Information System
- Pearson PowerSchool and Chancery SMS Implementations
- UNC BANNER Payroll Implementation

### LOCATIONS SUPPORTED INCLUDE:

State of NC	Baltimore, MD
State of SC	Newark, NJ
State of Maine	Orlando, FL
Nova Scotia	Dallas, TX
Prince William County, VA	Houston, TX
Anne Arundel County, MD	

## CAPABILITY STATEMENT

Highmark Companies provides information technology and professional services to the federal government, state and local governments, and private industry. Highmark has successfully implemented student information systems in public schools throughout the US and Canada. We also have experience with higher education ERP implementations and support. Our team of education subject matter experts and project managers can assist our education customers with business process improvement and information technology initiatives.

Highmark's philosophy has four cornerstones that differentiate us from other companies:

- maintaining a company-wide focus on the client
- fostering an employee-friendly company
- investing in our back office infrastructure
- promoting good corporate citizenship by giving back to the communities where we work and live

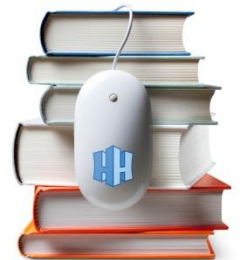
Highmark delivers exceptional results by combining a qualified team of professionals with proven methodologies and innovative technology.

## SYSTEMS AND SOLUTIONS

- ▶ K12 Administrative and Instructional Software Solutions
- ▶ K-12 Student Information Systems
  - Implementations
  - Data Migration
  - Fit-to-Business Analysis
  - Training
- ▶ K12 Data Warehouse Systems
- ▶ Higher Education ERP Systems
- ▶ Special Education Solutions

## PROFESSIONAL SERVICES

- ▶ Business Process Re-engineering
- ▶ Business Transformation
- ▶ Performance Assessment
- ▶ Program Research and Evaluation
- ▶ Project Management
- ▶ Special Education
- ▶ Broad-based Subject Matter Expertise



**INNOVATIVE TECHNOLOGY ... BUSINESS RESULTS**