

Highmark Companies, LLC

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COMPANY PROFILE

- Founded in 1999
- Small Business
- 100+ Employees
- 25% Growth in 2011
- \$14 Million in Revenue for 2011
- 40+ Project Managers, 20% PMPs

STATE AGENCIES

- Chief Information Officer
- Commerce
- Environment and Natural Resources
- Health & Human Services
- Human Resources
- Information Technology
- Motor Vehicles
- Transportation
- Treasury/Controller

LOCAL GOVERNMENT

- Boards of Education
- Community Colleges
- Public Schools
- Universities

CONTRACT VEHICLES

NC IT Staffing	ITS-002441
State of SC, Beeline	5400001129
State of VA, SWAM	676855

CAPABILITY STATEMENT

Highmark Companies provides information technology and professional services to the federal government, state and local governments, and private industry. Highmark began as a state government contractor supporting the State of North Carolina. We have since expanded our state and local government support to South Carolina and Virginia, to public schools throughout the United States and Canada, and to state universities and community college systems. We have been recognized as one of the top 100 small businesses in North Carolina and one of the 30 great places to work in the Triangle.

Highmark's philosophy has four cornerstones that differentiate us from other companies:

- maintaining a company-wide focus on the client
- fostering an employee-friendly company
- investing strategically in our back office infrastructure
- promoting good corporate citizenship by giving back to the communities where we work and live

Highmark delivers exceptional results by combining a qualified team of professionals with proven methodologies and innovative technology.

IT & PROFESSIONAL SERVICES

- ▶ Project Management
- ▶ Software Selection and Implementation
- ▶ Database Administration
- ▶ Network Engineering and Outsourced IT Infrastructure Support
- ▶ Application Development
- ▶ Application Operations and Maintenance



MAJOR PROJECTS

- ▶ State-wide Student Information Systems (SIS): Provided IT infrastructure support for North Carolina SIS in 115 school districts with over 1 million students and 100,000 users. Have also implemented K-12 SIS throughout the US and Canada.
- ▶ State Vehicle Titling and Registration (NC STARS): Provided application development, 24x7 operational support, and help desk services.
- ▶ Medicaid Management Information System (MMIS): Providing project managers and subject matter expertise in Medicaid, HIT, and State-level support programs for multi-payer claims processing system.